

Premier opérateur de traduction automatique sur Internet

2000 objectives achieved Promising outlook for 2001

- Ⓢ e-Services : +341%
- Ⓢ Net margin above 10%
- Ⓢ A leading position on a market with exponential growth
- Ⓢ More than 35 language combinations available and more than 10 in development

February 5, 2001 -- SYSTRAN (Reuters: SYTN.LN, Paris Code SICOVAM: 7729) today announces its consolidated results for fiscal year 2000 which are in line with forecasts. They show some improvement in net profitability in spite of high investments.

Audited and consolidated accounts	2000		1999		Change
	M FF	M Euros	M FF	M Euros	
Sales	60.7	9.25	45.3	6.91	+34.2%
Operating income	7.4	1.13	5.9	0.90	+26.3%
Operating margin	12.2%		13%		
Net income (Group share*)	6.1	0.93	4.4	0.67	+38.6%
Net margin	10%		9.7%		

* before write-back of provision on goodwill in 1999

Ⓢ e-Services: +341%

Up 70%, new activities now account for 73% of sales

in millions of French Francs	2000	As % of total	1999	As % of total	Change 00/99
Software Publishing	19.7	32.5	15.8	34.9	+25%
e-Services	15.0	24.7	3.4	7.5	+341%
Development	9.4	15.5	6.8	15.0	+38%
Sales from new activities	44.1	72.7	26.0	57.4	+70%
Linguistic services for administrations	16.6	27.3	19.3	42.6	(14%)
Consolidated sales	60.7	100%	45.3	100%	+34.2%



SYSTRAN develops and sells flexible solutions for automatic translation with architectures that are designed to meet the Internet requirements.

SYSTRAN's technology allows for the processing of multilingual information in real time which are integrated in complex professional architectures.

Numerous applications such as the edition of technical documentation or localization of web sites and services use "SYSTRAN's automatic localization" which are adapted to process large volumes of digital contents in real time.

In 2000, SYSTRAN signed new contracts with Portals such as AOL, CompuServe or Lycos which make it more even present on Internet. SYSTRAN has become the standard for automatic translation on this new media.

SYSTRAN also supplied PriceWaterhouseCoopers, Ford, Autodesk with specialized automatic translation solutions. It also delivered intranet versions to France Télécom, Honeywell, Dow Corning,...

Net margin above 10%

Net income increases by 39% and accounts for 10% of sales

SYSTRAN expanded its network of distributors and VAR's in Europe and in Asia/ Pacific. Costs incurred for « sales and marketing » remain stable at 16 % of sales.

Research and Development was 10 % of sales, against 9% in 1999.

A negative extraordinary result of 1.3 millions of French Francs was recorded, taking into account restructuring charges of 4.2 millions of French Francs.

A leading position on a worldwide market with exponential growth

An aggressive strategy relying on an installed base of thousands of regular users

The volume generated by the services offered by SYSTRAN – more than 4 million pages translated everyday – shows the growing interest in automatic translation which thus becomes unavoidable to handle the explosion of volumes of multilingual documents.

The number of users of SYSTRAN's main stream services is growing everyday and offers the best possible starting point to prospect for added value professional services.


- More than 300,000 sites translate their content with SYSTRAN
- More than 300,000 subscribers to Systranet.com
- More than 100,000 subscribers to SystranLinks.com
- Numerous administrations and multinationals use SYSTRAN's services

In the course of 2000, SYSTRAN strengthened its position as the world leader in automatic translation. Starting in 2001, SYSTRAN will be able to benefit from the very strong growth in the corporate sector.

The integration within the document chain of personalized and interactive automatic translation systems is the most promising segment: online technical support, localization of technical applications, research and analysis of documents, ...

Multinational groups build data banks which can be integrated in an "automatic translation localization" process, in order to publish multilingual information or to make applications available in more than 35 different languages.



 **More than 35 language pairs available and 10 new pairs in development**
The number of language pairs is a key success factor: SYSTRAN offers more language pairs than all of its competitors combined.

SYSTRAN developed new linguistic combinations, thus having 35 such systems already available. Linguistic modules are now sold by way of 'packs' including combinations around one language. For instance, the 'French pack' offers bi-directional translation with 8 languages: German, English, Chinese, Spanish, Greek, Italian, Dutch and Portuguese.

New systems are being developed, among which: Hungarian, Polish, Czech, Swedish, Danish and Finnish.

About SYSTRAN

SYSTRAN has been a leader in automatic translation applications and technologies for more than 30 years, as it developed products and services for the European Commission, the US government and corporations.

SYSTRAN's technology can be interfaced at all levels of Internet infrastructures. It allows for broader communication with more than 35 language pairs and 20 specialty domains available.

SYSTRAN is developed in Linux, but can be used on every Unix and Windows platform. SYSTRAN is headquartered in France with subsidiaries in California and in Luxembourg.

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First quarter 2001 sales will be released on April 20, 2001



2000 Consolidated Income Statement

in thousands of French Francs	2000	1999
Sales	60,741	45,261
Other revenues	169	67
Operating revenues	60,910	45,328
Purchases and other external expenses	(21,221)	(16,587)
Taxes and similar expenses	(161)	(128)
Wages and salaries	(29,765)	(21,860)
Gross margin	9,763	6,753
Depreciation and operating provisions	(2,347)	(879)
Operating income	7,416	5,874
Financial provisions	(61)	(92)
Other financial charges and products	(510)	(488)
Financial income	(571)	(580)
Current profit	6,845	5,294
Writing back of the provision on goodwill		98,300
Other extraordinary expenses and profits	(1,334)	(54)
Exceptional income	(1,334)	98,246
Income tax	645	(244)
Net income from consolidated companies	6,156	103,296
Goodwill amortization		
Consolidated net income	6,156	103,296
Minorities		564
Net income (Group Share)	6,156	102,732

In millions of French Francs

Cash Flow	10.3
Consolidated shareholders equity at Dec 31, 2000	138.5
Net indebtedness	0
Cash position Dec 31, 2000	29.0

Number of shares: 9,896,250