

**Leading Provider of Information and Translation Technologies**

## 2003 Q1 Revenue Release

April 23, 2003 -- SYSTRAN (Bloomberg: SYST NM, Reuters: SYTN.LN, Code Euroclear Paris: 7729) today announced consolidated revenue for the first quarter ended March 31, 2003 representing a 51,3 percent increase over revenue for the same quarter last year.

In K€	2003	As % of total	2002	As % of total	Variation 2003/2002
<b>Software Publishing</b>	<b>1 188</b>	<b>47 %</b>	<b>981</b>	<b>59 %</b>	<b>+ 21,1 %</b>
Home & Small Business (HSB)	171	7 %	59	4 %	+ 189,8 %
Corporate	314	12 %	432	26 %	(27,3 %)
Resellers	400	16 %	244	15 %	+ 63,9 %
Online sales	303	12 %	245	15 %	+ 23,7 %
<b>Professional Services</b>	<b>1 333</b>	<b>53 %</b>	<b>685</b>	<b>41 %</b>	<b>+ 94,6 %</b>
Corporate	661	26 %	238	14 %	+ 177,7 %
Administrations	179	7 %	351	21 %	(49,0 %)
Co-Funded	493	20 %	96	6 %	+ 413,5 %
<b>Consolidated Revenue</b>	<b>2 521</b>	<b>100 %</b>	<b>1 666</b>	<b>100 %</b>	<b>+ 51,3 %</b>

Revenue for the first quarter 2003 amounts to 2,5 M€ compared with 1,5 M€ for the first quarter of 2002 on the basis of the current scope of consolidation, reflecting an increase of 66,7% in sales.

### Increase of consolidated revenue of 51,3 %

Software Publishing revenue rose 21,1% compared with the first quarter of 2002, due to the increase of sales by download and the Resellers' activity.

Professional Services are expanding and revenue is up 94,6 % compared with the first quarter of 2002, due to orders received in the second semester of 2002.

### Corporate sales continue to grow

Corporate sales (licenses and professional services) increased by 28,6% at 0,9 M€ during the first quarter of 2003, compared with 0,7 M€ from the same reporting period last year.

### About SYSTRAN

SYSTRAN is the leading provider of the world's most scalable and modular translation architecture. SYSTRAN's expertise spans over 30 years of building



customized translations solutions for large corporations, portals, ISPs, governments and public administrations through an open and robust architectures.

SYSTRAN's core technology powers revolutionary translation solutions for the Internet, PCs, and network infrastructures that facilitate communication in 36 language pairs and in 20 specialized domains. SYSTRAN's technology is developed under Linux and runs on all Unix platforms, MacOS X and MS Windows. SYSTRAN continues to develop new machine translation systems and language combinations, which include Arabic, Farsi, Czech, Hungarian, Polish, Danish, Finnish and Swedish.

SYSTRAN is headquartered in Paris, France and has offices in San Diego, California.

SYSTRAN (Euroclear Paris Code : 7729) is listed on Euronext Paris, Nouveau Marché and is a member of Euronext's Next Economy sector.

### **Contact**

Dimitris SABATAKAKIS, Chairman & CEO

Phone: 33 (0)1 39 34 97 97 Fax: 33 (0)1 39 89 49 34 [sabatakakis@systran.fr](mailto:sabatakakis@systran.fr)

Results for the 1<sup>st</sup> semester 2003 will be announced in July 31<sup>st</sup>, 2003.

You can download this Press Release at [www.systransoft.com/Investors/Press.html](http://www.systransoft.com/Investors/Press.html)